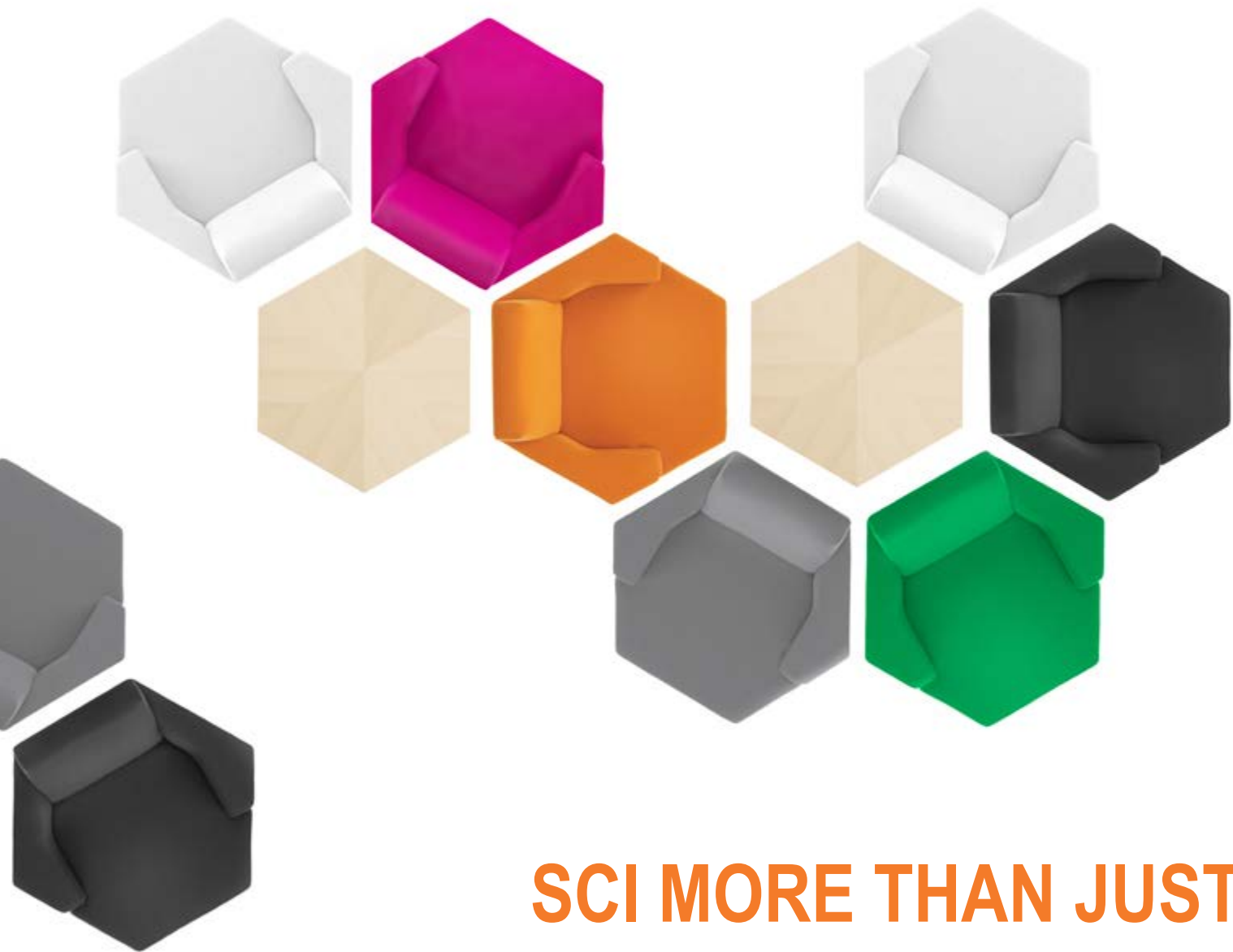




Interiors



# SCI MORE THAN JUST FURNITURE



*Aligned objectives with our major manufacturers focuses our shared direction.*

## OUR EXPERIENCE BENEFITS OUR CLIENTS

SCI Interiors is a predominant distributor of commercial furniture for office interiors and healthcare facilities. For over 60 years we have maintained our leadership position in the industry by consistently providing the best service and products to our clients.

### OUR STRENGTH AND SUCCESS

Formed in February 1993, its origin dates back 75 years, with the Hudson's Bay Co. partners and owners Simon Bolter, John Stone and Bruce Young, having worked together more than 30 years. Our company as a result has accumulated a network and collective skill set that is at the forefront of our industry. A skill set we use to benefit our clients and sustain our commitment to successfully completed projects.

SCI currently is, and has always been a strong supporter of Canadian manufacturers who compete with their products worldwide. We have also maintained our position as a dominant distributor for industry leaders such as Teknion, The Global Group, Keilhauer, Krug, Spec, Nienkamper etc. This provides the ability to supply a full range of products with the knowledge to help select the right furniture for your needs and budget.

## SERVICE AND PERFORMANCE ARE THE REASONS WE CONTINUE TO MANAGE AND DEVELOP OUR LONG-STANDING ACCOUNT BASE

### ACCURACY

It is the mistakes that cause aggravation and incur expense, the fundamental mandate of our company is to minimize error and maximize accuracy. To be successful, consistent performance is the only standard.

### SERVICE

Good service should be when your needs are attended to without any fuss, nothing is too much trouble, your wishes are anticipated, your instructions are complied with, the delivery is timely, one is largely unaware of the process and delighted with the results.

### EXPECTING AND MANAGING THE UNEXPECTED

Ours is a detail business and mistakes will arise. Finite space, furniture detail and the human factor ensure the unexpected will occur and problems will develop. We have developed processes and work hard to avoid the typical pitfalls, but perhaps more importantly, we fight complacency, acknowledge our mistakes and correct rather than excuse them.



Len Ruby  
President, Krug

*SCI has earned an outstanding reputation within the office furniture industry; in fact, it may be the most universally well-regarded office furniture dealership in this country. They stand head and shoulders above virtually all of their competitors. As in many businesses, this stems directly from the leadership of its owners.*



# A PROCESS TO MANAGE DETAILS THE ABILITY TO MANAGE THE SITUATION

Our business is all about purchasing scheduling and installing. It's that simple and that challenging. Our value is bringing the right furniture at the right price to our clients - delivered & installed accurately, on-time, complete.

## 1 PROPOSE

To identify what is needed, and produce a solution.

**Recognize, the only constant is change.**

## 2 PURCHASE

Buy well, sell with service and provide value.

## 3 PLAN

Order accurately and create smart drawings.

## 4 PERFORM

Do what was agreed, and when it was agreed to.



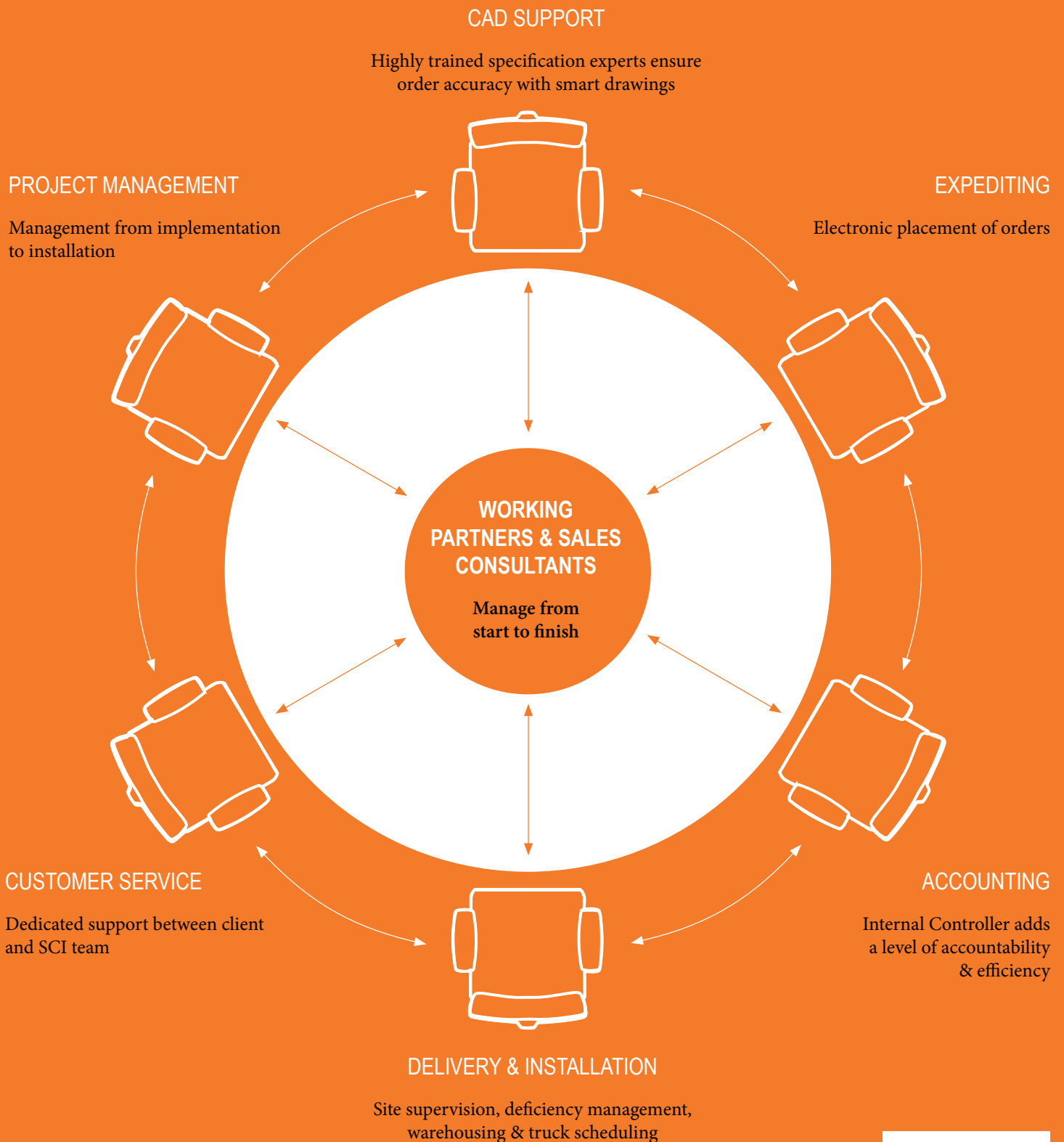
Simon Boltor  
Partner  
SCI Interiors

*One of our distinguishing benefits that accounts for a strong customer service base, are the sales coordinators. These individuals are dedicated to specific sales consultants and their accounts. Their experience, intimate knowledge and availability combined with their empowered responsibility to action enables SCI to deal with issues immediately.*



# THE ANATOMY OF OUR TEAM

Our team seamlessly pulls together the specifications, timelines and accountability necessary to deliver the project. Our structure ensures the strength and flexibility to respond within budget, on time.



# FITTING QUALITY PRODUCTS TO BENEFIT THE FUNCTIONAL REQUIREMENTS OF YOUR SPACE

SCI Interiors will support the way in which you want to work in your facility. We offer quality products which integrate, are flexible in their configuration and support your staff in ergonomic comfort throughout their day.

## SOLUTIONS 1

*Reception*

*Executive and Working Areas*

*Workstations*

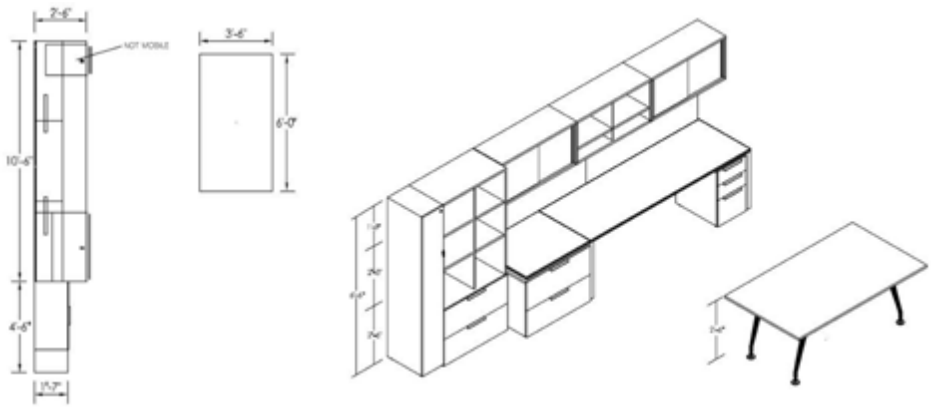
*Meeting areas and Boardrooms*

*Lounge and collaborative spaces*

*Filing and Storage Solutions*

*Hospitality*

*Ergonomic Solutions*



## 2



**Franca Rezza**  
B.AAID, ARIDO, IDC,  
Interior Design, Associate  
Kasian

*As a corporate designer for the last 21 years, I have had been exposed to and worked with many furniture dealers on both small and large scale projects. On numerous occasions I have had the pleasure of working with SCI Interiors and their performance consistently meets and exceeds expectations.*

## OUR STRENGTHS SET US APART

The partners have bred a unique working environment with much emphasis put on the sales staff to be entrepreneurs. By providing guidance instead of restraints they've create a business within a business which results in more individual responsibility and ownership. This mentality is the driving force for better customer service, and starts to define a consultant who adds value and creativity.

**KEEPING IT SIMPLE** - we concentrate on what is important.

- Responsiveness
- Effective communication
- Accurate specifications
- Competitive pricing as a given
- Onsite project management
- Rapid deficiency action & ownership
- Aggressive negotiation of manufacturer discounts
- Promoting long term partnerships



*SCI has provided furniture and related support for KPMG MSLP for the past 15 years. During this time they have provided excellent product and support for our various project needs. I would recommend SCI to anyone looking for a commercial furniture solution.*

Sean McCormick,  
Executive National  
Director of Procurement  
& Real Estate  
KPMG

### PARTIAL CLIENT LIST

#### Health Care

Baycrest  
**CAMH**  
Children's Aid Society  
CHATS  
Extencicare  
Grand River Hospital  
Halton Healthcare  
**Mackenzie Health**  
**Revera**  
**Sick Kids Hospital**  
St. Michaels Hospital  
**Toronto East General Hospital**  
University Health Network  
Woman's College Hospital

#### Government

City of Toronto  
LCBO  
Revenue Canada  
Service Ontario  
Toronto Hydro  
Ministry of the Attorney General

#### Education

Centennial College  
Ontario Teachers' Pension Plan  
Ryerson University  
Toronto French School  
University of Toronto

#### Corporations

Accessible Media  
Aird & Berlis  
**Bell Canada**  
**BMW**  
Brookfield Burnac  
**CBC**  
**CBRE**  
Ceridian Canada  
**Corus Entertainment**  
Duca Financial  
EFFEM Foods  
**Ellis Don**  
Enersource  
**Ferrari**  
Goodmans LLP  
Greenspan Humphrey Lavine

Hicks Morley  
Huawei Technologies  
Hyundai  
Kohl + Frisch  
**KPMG**  
LG Electronics  
Messier Dowty  
**NHL**  
Nexacor  
**OP trust**  
Omers  
**Post Media**  
**Porter Airlines**  
**SNC Lavalin**  
**Sobey's Canada**  
Socan  
Sysco

**TD Canada Trust**  
**Toshiba**  
Toyota Canada Inc  
TVO  
WSIB

# AN AWARD WINNING TEAM YOU CAN DEPEND ON WHEN IT MATTERS

SCI is proud of their awards with industry leading manufacturers  
Such as The Global Group, Teknion, Nienkamper, Krug, Spec etc.

- Ontario Finalist, Canada's 50 Best Managed Companies
- Teknion Order Excellence
- Teknion Largest Dealer
- Keilhauer Award of Excellence
- Krug Dealer of the Year
- Krug Service and Performance Award
- Moss Outstanding Performance
- Global Millennium Award
- Nienkamper Outstanding Service to Our Customers
- Spec Top Dealer for Outstanding Service, Experience & Reliability



SCI

Interiors

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